



**EOHHS MEDICAID COMPREHENSIVE ACCOUNTABLE ENTITIES  
APPLICATION INFORMATION SESSION  
PUBLIC MEETING**

**MONDAY, DECEMBER 4, 2017, 2:00-4:00PM**  
DXC 2<sup>ND</sup> FLOOR CONFERENCE ROOM  
301 METRO CENTER BOULEVARD, WARWICK, RI 02886

**Facilitator:** Mark Kraics

**Prepared by:** Maria Narishkin

**Participants:** Andrade, Denise (PCHC); Bliss, Garry (Integra); Cicione, Joe (Homefront Health Care); Curtis, Sandy (EOHHS); Delmonico, Domenic (EOHHS); DeVoe, Craig (Nursing Placement); Dooley, Christopher (Prospect Medical Holdings); Dressler, Susan (Lifespan); Epliraim, Jacob (Dependable Home Care); Evans, Diane (Thundermist); Fasch, Emmanuel (SEIV); Faulkner, Deb (Faulkner Consulting); Ferraro, Chris (Coastal Medical); Florio, Deb (BHDDH); Gershkoff, Tom (Charlesgate); Gleason, Trish (Gleason Medical); Greer, Dale (UHC); Hennessy, Jill (CareLink); Jacobsen, Rick (EOHHS); Kraics, Mark (EOHHS); LaChance, Jeanne (Thundermist); Lavoie, Ray (BVCHC); Loberti, Paul (EOHHS); Maleh, Matthew (Tri-County); Marootian, Beth (NHP); Marshall, Wayne (UHC); Mattera, Lisa (MAS Homecare); McKeon, Kathy (Diocese of Providence); Minichiello, John (Integra); Morales, Debbie (EOHHS); Mowry, Jessica (RI Housing); Narishkin, Maria (EOHHS); Olson, Jennifer (RIDOH); Padagos, Jennifer (Tri-County CAA); Paolino, Louis (Lifetime Medical); Pardus, Sandy (BVCHC); Parris, Ray (PCHC); Petrillo, Maria (EOHHS); Reakes, Debra (Coastal Medical); Roy, Dennis (EBCAP); Roy, Corinna (BHDDH); Serota, Martin (Prospect Medical Holdings); Statser, Karen (EOHHS); Tomasso, Lisa (TPC); Walker, Mike (CareLink)

Agenda Item	Key Discussion Points
<b>Welcome &amp; Introductions</b>	<ul style="list-style-type: none"> <li>• January stated that this meeting is to go over process and requirements for submission of comprehensive AE application.               <ul style="list-style-type: none"> <li>• Specialized LTSS AEs – EOHHS is incorporating stakeholder input and is developing and re-assessing the timeline to ensure adequate time for a successful launch</li> </ul> </li> <li>• EOHHS is instituting public processes given the application is out               <ul style="list-style-type: none"> <li>• To ensure all interested parties have equal information</li> <li>• No individual inquiries in this forum, we will collect questions and release a FAQ that may address items/questions</li> <li>• Stakeholders, please do not contact individuals in EOHHS – direct all questions to a single point of contact who will submit to team and address.</li> <li>• Public comment sign-up sheet will be passed around</li> </ul> </li> <li>• Mark reiterated that this application is only for comprehensive AEs               <ul style="list-style-type: none"> <li>• Application for LTSS AEs has not been released yet</li> </ul> </li> <li>• The applications will be due on February 15, 2018 to give enough time for thoughtful and complete application and to gather required documents.</li> </ul>
<b>Application Overview</b>	<ul style="list-style-type: none"> <li>• Total of 5 documents to be aware of:               <ol style="list-style-type: none"> <li>1. PDF Application</li> <li>2. Attachment A: Certification Standards</li> <li>3. Attachment B: Summary Checklist (table of contents to ensure each section and attachment are submitted)</li> <li>4. Attachment C: Assurances and Attestations: Handwrite information and requires executive of organization’s signature. Notice at end (disbarment etc...) provide a detailed explanation if you check “Yes”.</li> <li>5. Attachment D: Applicant Template Tool. Excel document with multiple tabs. Background information aligns back with the domains within the application. Self-assessment summary, 5 is high, 1 is low. Some are pass/fail, remainder is a score. Please do not touch the codes tab.</li> </ol> </li> <li>• Application and attachments A and C are available on our website: <a href="http://www.eohhs.ri.gov/Initiatives/AccountableEntities/AEApplication.aspx">http://www.eohhs.ri.gov/Initiatives/AccountableEntities/AEApplication.aspx</a></li> <li>• Attachments B and D are Word and Excel files which we cannot put on our website and can be electronically sent to you by contacting Deb Morales</li> </ul>

([Deborah.Morales@ohhs.ri.gov](mailto:Deborah.Morales@ohhs.ri.gov)) or Mark Kraics ([Mark.Kraics@ohhs.ri.gov](mailto:Mark.Kraics@ohhs.ri.gov)) or by filling out the Document Request Form being passed around

- Submission requirements:
  - Must be received by EOHHS (January Angeles) no later than 3:00pm on February 15, 2018
  - Must contain one (1) original and five (5) hard copies brought or mailed to the EOHHS building and one (1) electronic copy sent by e-mail (no flash drives) to [January.Angeles@ohhs.ri.gov](mailto:January.Angeles@ohhs.ri.gov)
    - Page 5 of the application has the specifics/requirements
    - EOHHS is moving to the Virks building
- Documents to submit for completed application
  - Letter of Transmittal
  - Attachment B, including appendices
  - Proposal Summary
    - Technical proposal (broken down into 8 domains – see below)
    - 3 References
  - Attachment C: Assurances and Attestations
  - Attachment D: Excel Application Template Tool
- Technical proposal
  1. Broken down by 8 domains (In Certification Standards). For each domain, there are four broad criteria which should be addressed:
    - Description of proposal (what)
    - Organizational readiness (when)
    - Templates and attachments (supporting evidence)
    - Self-assessment (summary of status in domain)
  2. Organizational merits and organizational readiness
    - We understand that not all applicants have all the readiness.
    - Be clear and delineate what you have and what you plan to build, provide additional documentation, workplans, timelines...
- Make sure you go back to original application and that you answered the questions
- Self-assessment – please be aware that we do not expect you to have all 5s.

**Scoring and Review Process**

- Review committee results in 3 possible outcomes
  1. Certified
  2. Certified with condition (9 or 4 months)
  3. Not certified
- EOHHS will send formal correspondence with outcome of review
- AEs that are certified or certified with conditions are eligible to enter into a qualified Alternate Payment Methodology (Total Cost of Care) contract with a Medicaid Managed Care organization
  - Must be entered into an EOHHS approved total cost of care contract with managed care plan to get incentive funding
- Scoring rubric

<b>Comprehensive Accountable Entity Application Scoring Rubric</b>		
<b>Technical Proposal Elements</b>	<b>Points Per Section</b>	<b>Suggested Number of Written Technical Response Pages</b>
<b>Letter of Transmittal</b>	Pass/Fail	N/A
<b>Assurances/Attestations</b>	Pass/Fail	N/A
<b>Proposal Summary</b>	5	3
<b>Domain 1: Breadth and Characteristics of Participating Providers</b>	15	7

<b>Domain 2: Corporate Structure and Governance</b>	12	7
<b>Domain 3: Leadership and Management</b>	12	5
<b>Domain 4: IT Infrastructure</b>	12	8
<b>Domain 5: Commitment to Population Health and System Transformation</b>	12	6
<b>Domain 6: Integrated Care Management</b>	12	7
<b>Domain 7: Member Engagement</b>	10	5
<b>Domain 8 Quality Management</b>	10	7
<b>Overall Score</b>	<b>100</b>	<b>55</b>

- This information is also in the application
- Must have a minimum score of 3.0 for domain 1-3
- Review committee will review readiness based on application, meeting the certification standards and scoring criteria
  - Will follow State guidelines and review process and regulations
- Self-assessment can be a useful tool for review committee to see where you think you are. May inform the way the committee looks at the submission
- Timeline goal, letters sent out to applicants in early to mid-April 2018

**Public Comments**

- EOHHS will review the public comments and create a Frequently Asked Questions (FAQ) document that may address questions/comments
- Diane Evans (Thundermist)
  - Would like clarification on Technical proposal – is it within the application?
  - Is there a requirement for a financial audit?
  - Timeline for contracting with the MCOs – in April, after April?
    - Page 63 provides guidelines on organizational readiness
    - AEs can be talking to the plans
    - This is a program question independent of certification process. First opportunity for incentive funding comes upon execution of a contract with plans
    - AEs can be talking to the plans
  - Did CMS approve the AE Roadmap? Yes
  - Incentive funding based on contract with number of plans – Is there more opportunity for funding if contracted with more than one plan?
- Beth Marootian (NHPRI)
  - Issuing further guidance on incentive money – had AEs question flow of dollars and opportunity